



DISC TEAM BUILDING WORKSHOP

OBJECTIVE

Help participants assess and understand their DiSC communication style and then learn to adapt to other styles for improved communication, increased productivity, and enhanced teamwork.

STRATEGY

The workshop incorporates an online DiSC assessment taken prior to the workshop that identifies each person's style. Then through a series of exercises, role-plays, and case studies participants learn the impact of the styles in the workplace and how to adapt as needed. This workshop is interactive and fun.

PARTICIPANTS WILL:

- Learn the characteristics of the four behavior styles – Dominance, Influence, Steadiness, and Conscientiousness
- Assess their style and the style of others
- Understand that there is no bad style or good style
- Comprehend the importance of having all styles to make an effective team
- Utilize flexibility as the key to success
- Learn to adapt styles for improved interactions
- Develop communication techniques that are effective with each style
- Learn to understand each other
- Apply these skills to life

Each participant will have hands-on opportunities to practice all skills and techniques.

PARTICIPANTS RECEIVE:

- A DiSC profile
- Coaching throughout the session
- Evaluation of strengths/areas for improvement
- A workbook / reference manual

LENGTH

Half-day workshop.



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CLASS SIZE

Maximum class size is 16 participants.

EXPENSES

The Training Edge, LLC will be reimbursed for all reasonable travel expenses for airline and ground transportation, hotel accommodations, meals, parking, tips and shipping of materials.

FEE SCHEDULE

Workshop Delivery (Half-day workshop)	\$3,500.00 total
DiSC Assessments	\$ 77.50 per person
Customization fees	as needed

This workshop can be adapted to accommodate larger groups. This will impact the fee schedule.